



1918

TALLINNA TEHNIKAÜLIKOOL
TALLINN UNIVERSITY OF TECHNOLOGY

DG ECFIN Seminar

“Joining the euro and then? How to ensure economic success after entering the common currency”

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Economic Growth and Convergence in the Baltic States: Caught in a Middle Income Trap?

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All viewpoints personal!

Menu

- 1) Setting the scene
- 2) Growth performance in the Baltics
- 3) Capital flows and economic growth
- 4) Puzzling data
- 5) The middle income trap

1) Setting the scene

Figure A.3: GDP per capita, Latin America, index, USA = 100

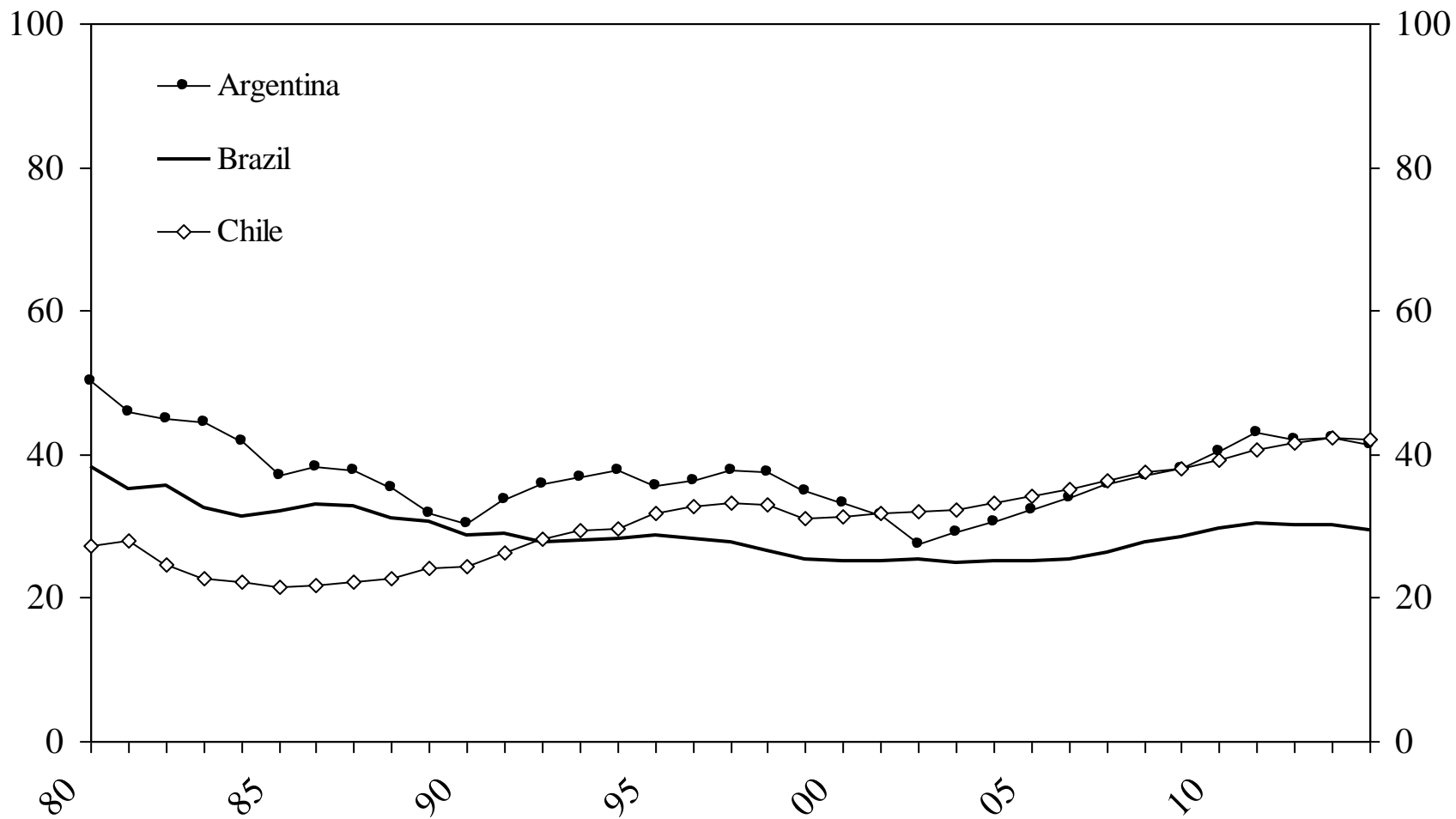


Figure A.2: GDP per capita, Asia, index, USA = 100

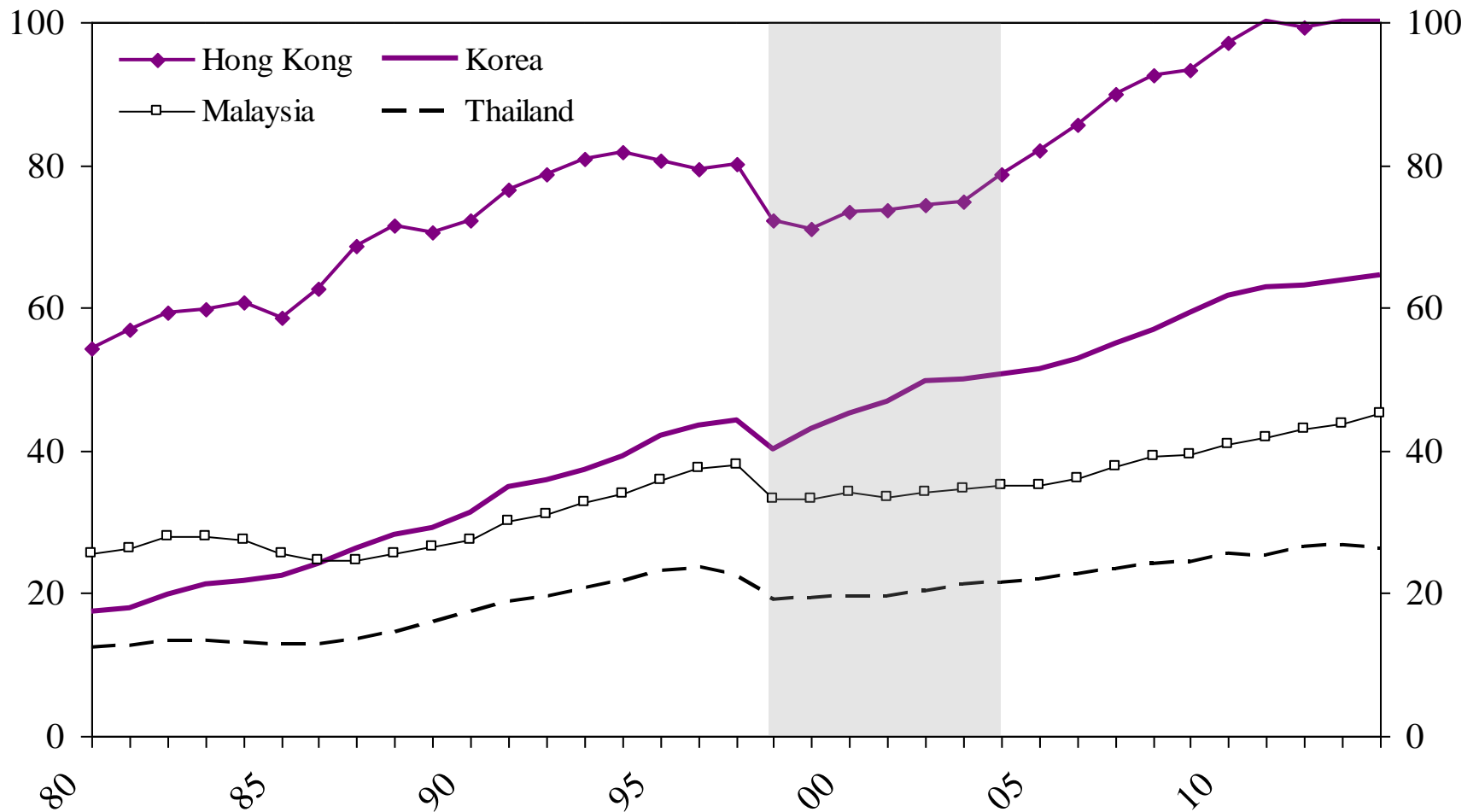
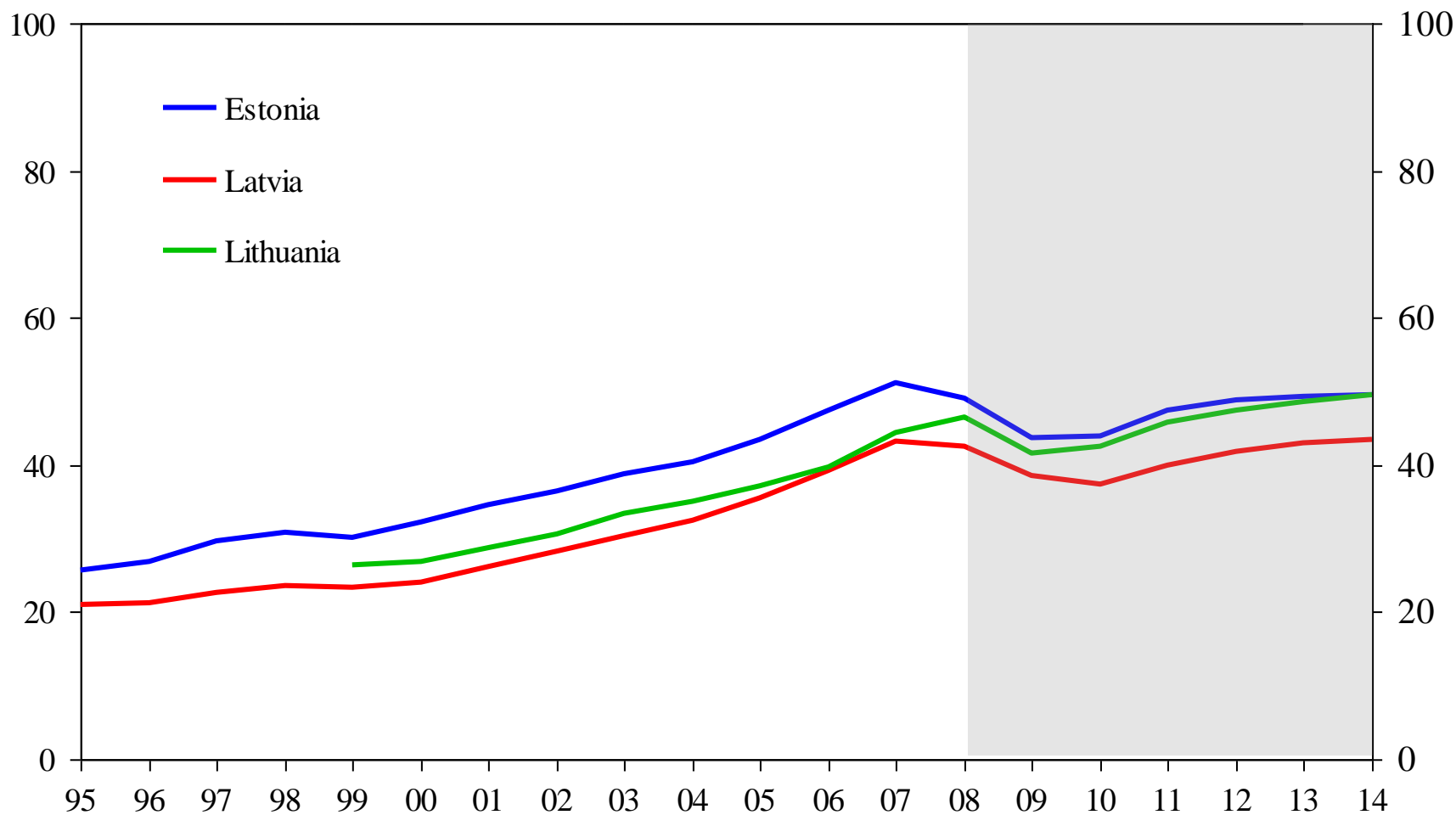


Figure A.1: GDP per capita, Baltic states, index, USA = 100



World Bank (2007)

- Middle income trap in some Asian countries...
 - Growth spurt followed by growth slowdown
- Vivid academic and policy-oriented debate

Next 17½ minutes

- Risk that Baltic states are / will be caught in middle income trap?

2) Growth performance in the Baltics

Figure 1: GDP growth, Baltic states and EU15, percent per year

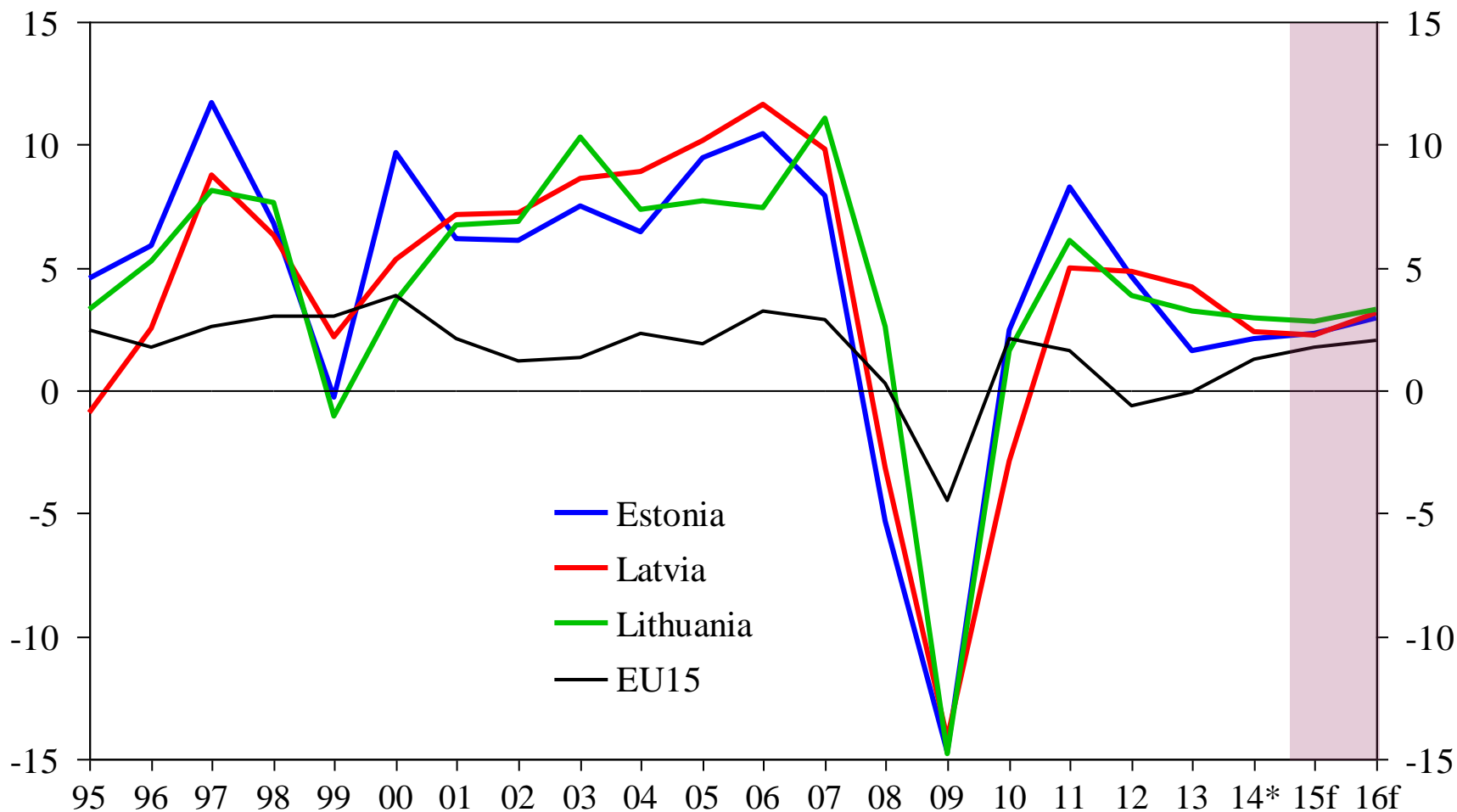


Figure 2: Average GDP growth in CEE, 1995-2014, percent per year

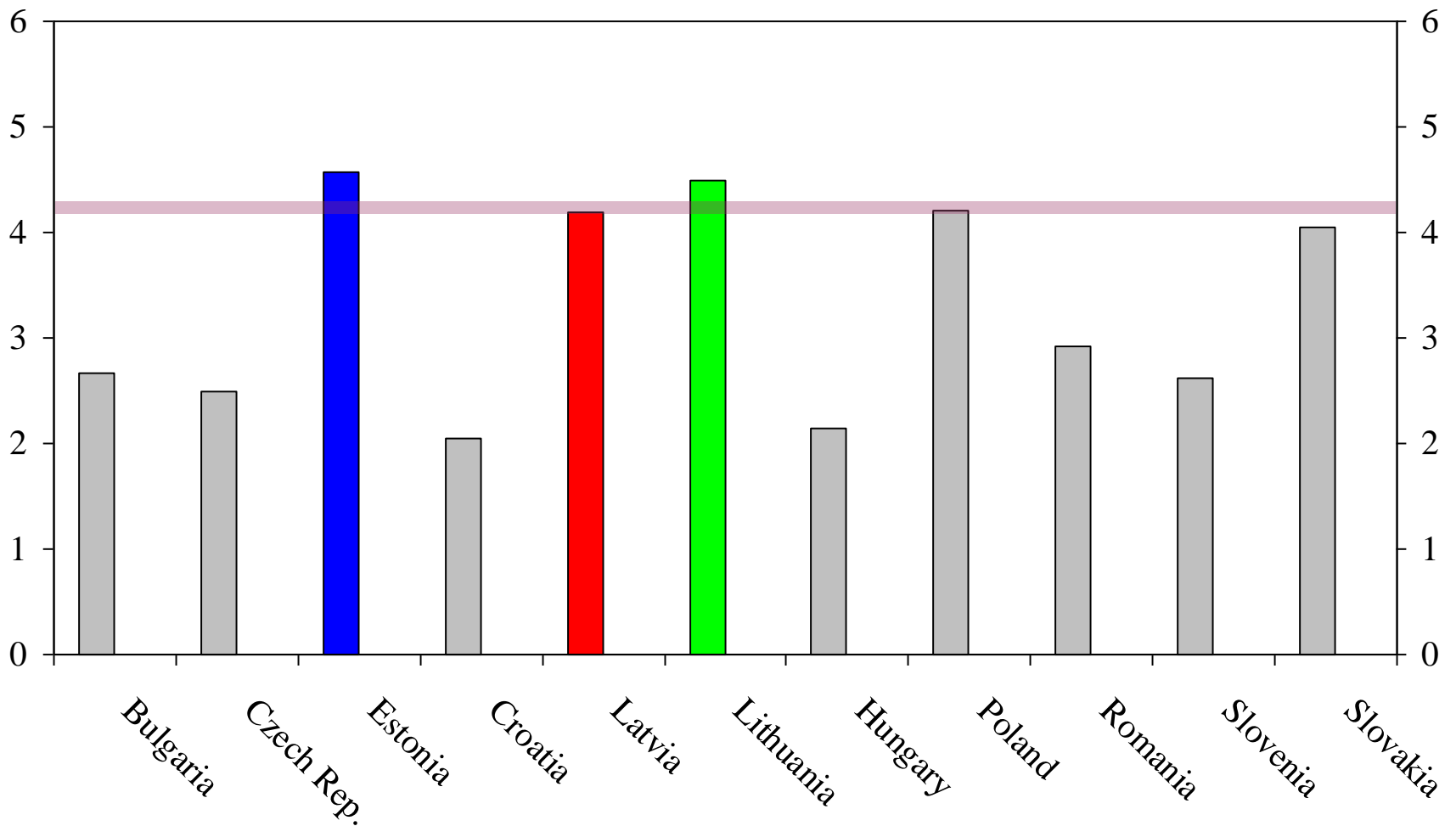
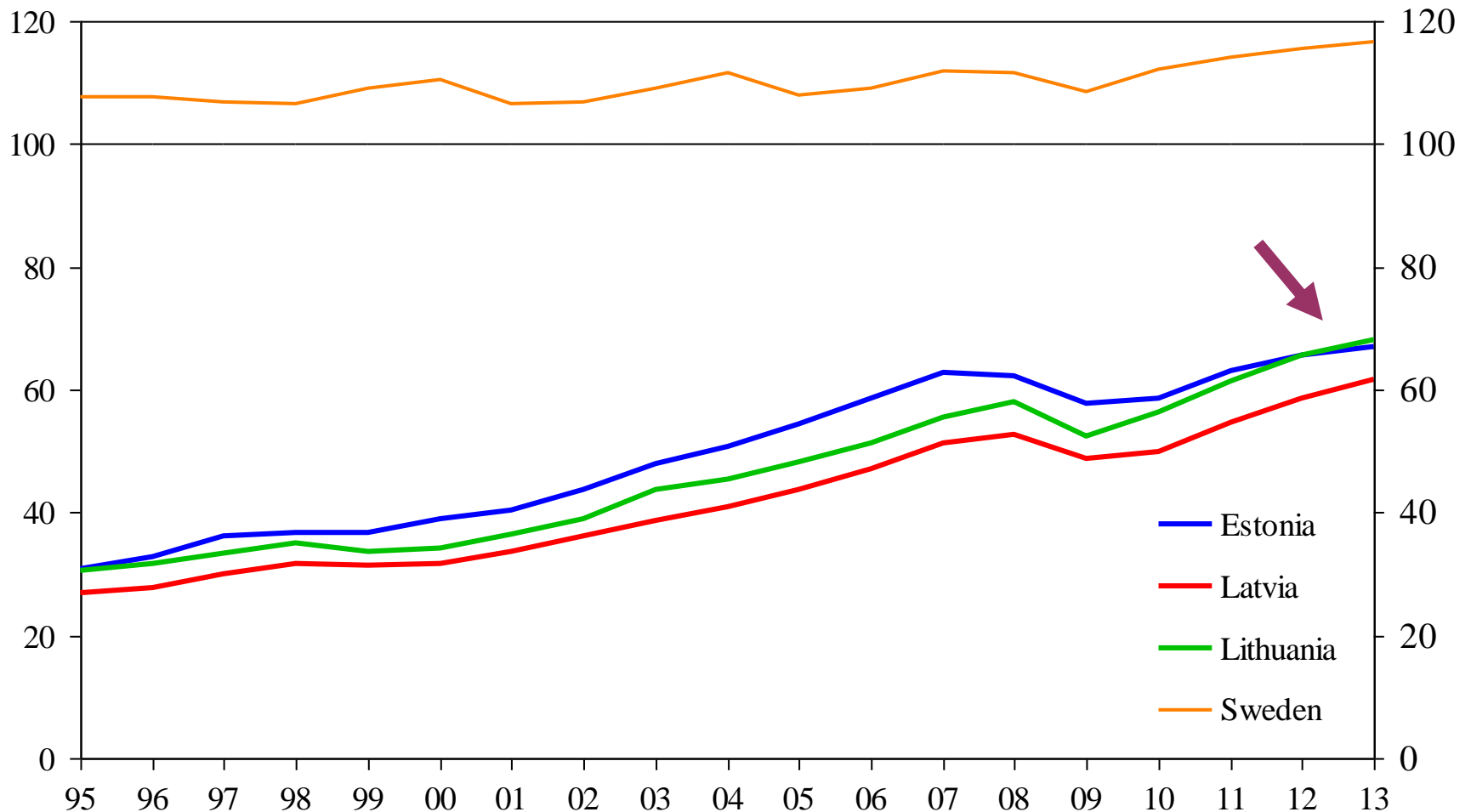


Figure 3: GDP per capita, Baltic states and Sweden, index, EU15 = 100



2) Capital flows and economic growth

But what about the pre-crisis boom?

- Rapid economic growth → potential for rapid growth?

Reconstruction after WWII



If fast growth



CA ↓



Measures to stop growth

“Balance of payments constraint” on short-term growth

- Thirlwall (1979), World Bank two-gap model (1960s)
- Bajo-Rubioa & Díaz-Roldán (PCE, 2009)

Short-term growth facilitated by capital flows

- Economic boom $\uparrow \Rightarrow$ import $\uparrow \Rightarrow$ CA \downarrow
- Capital inflow (CA \downarrow) \Rightarrow short-term demand $\uparrow \Rightarrow$ non-traded production $\uparrow \rightarrow$ demand-driven economic boom

Baltic countries \rightarrow often large current account deficits

Figure 5: Current account balance, Baltic states, percent of GDP

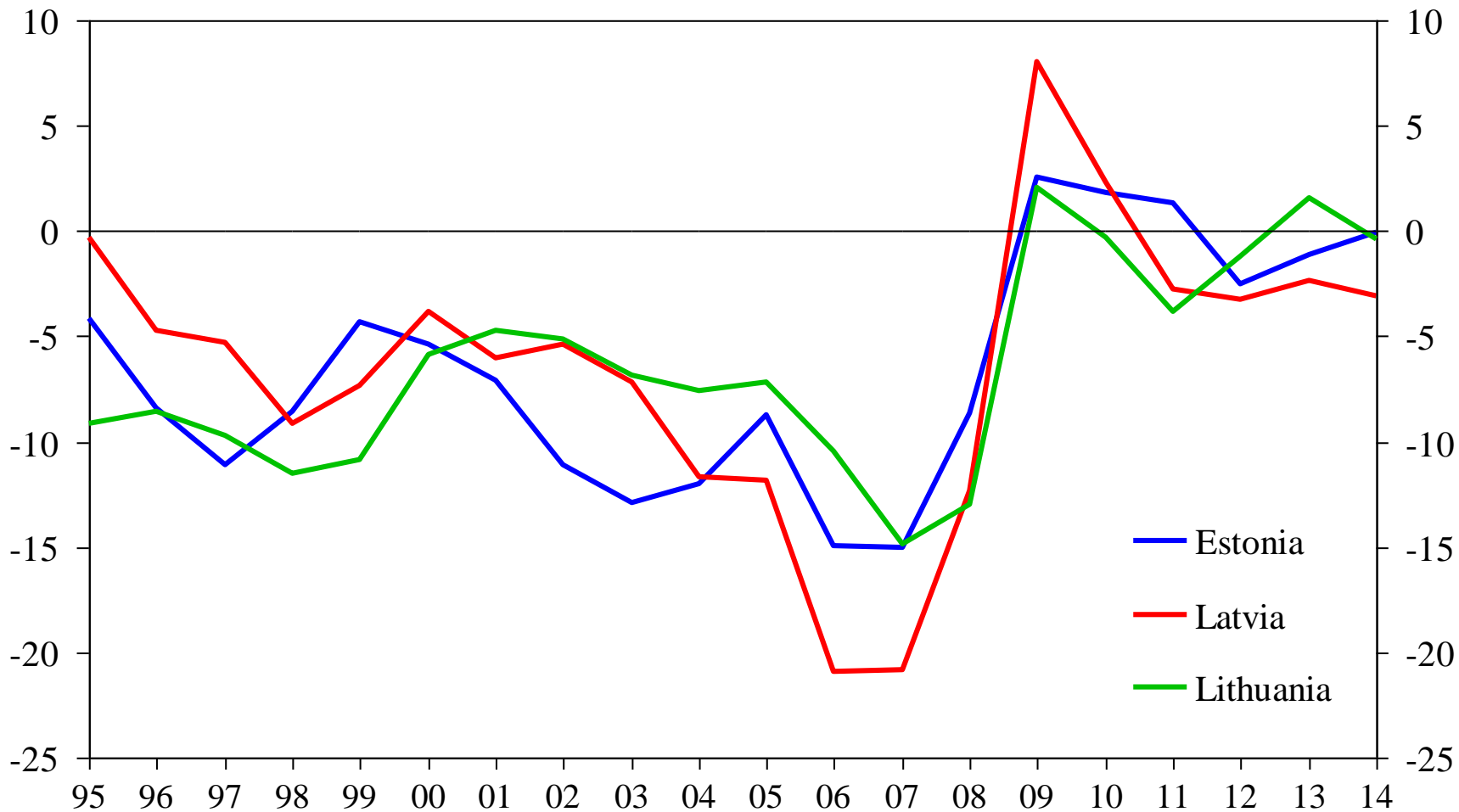
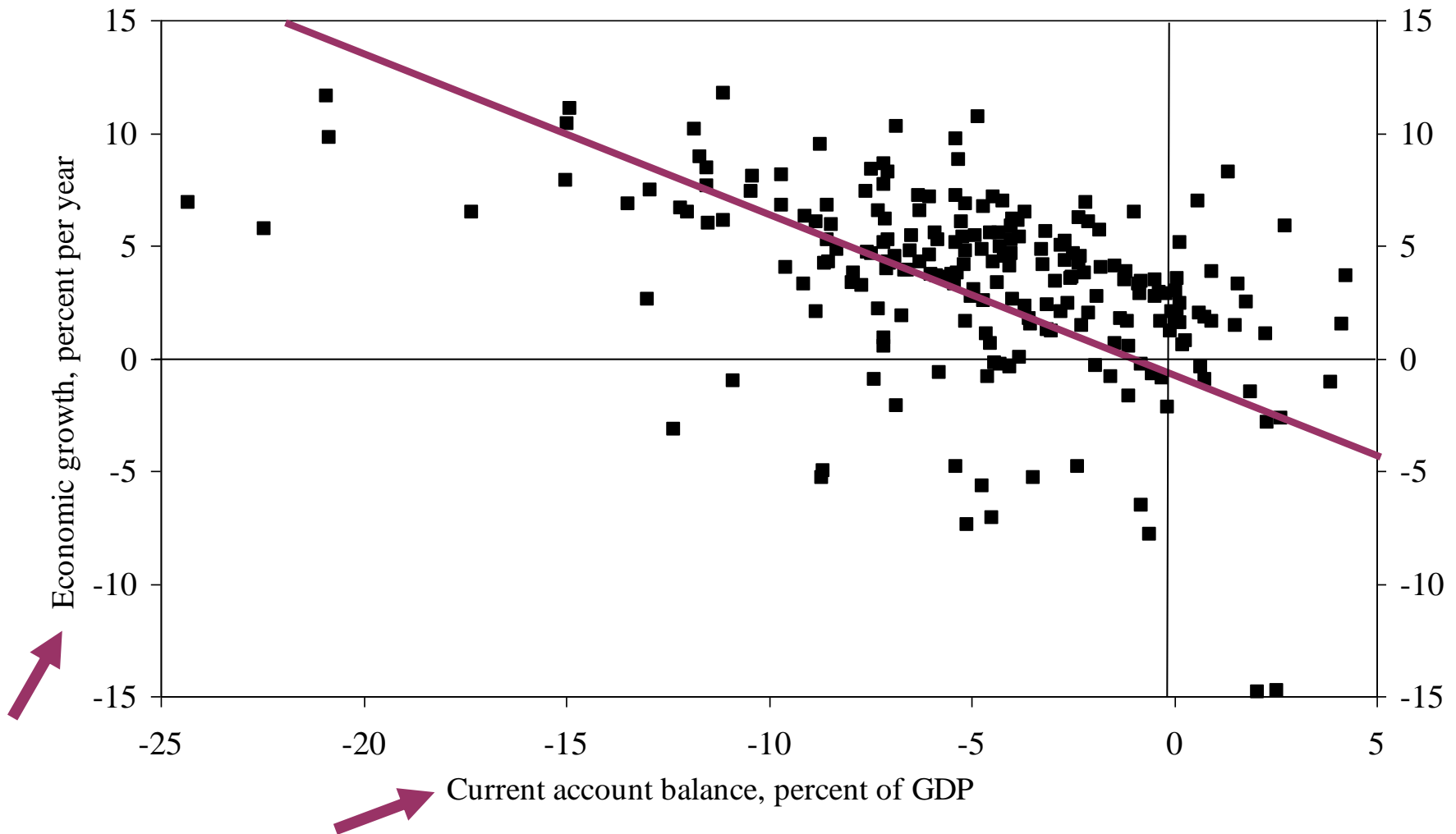


Figure 6: Current account balance and economic growth, CEE countries, annual data 1995-2014



Panel data estimations

- 11 CEE countries
- 1995 to 2014

Dependent variable → year-to-year economic growth

Explain by:

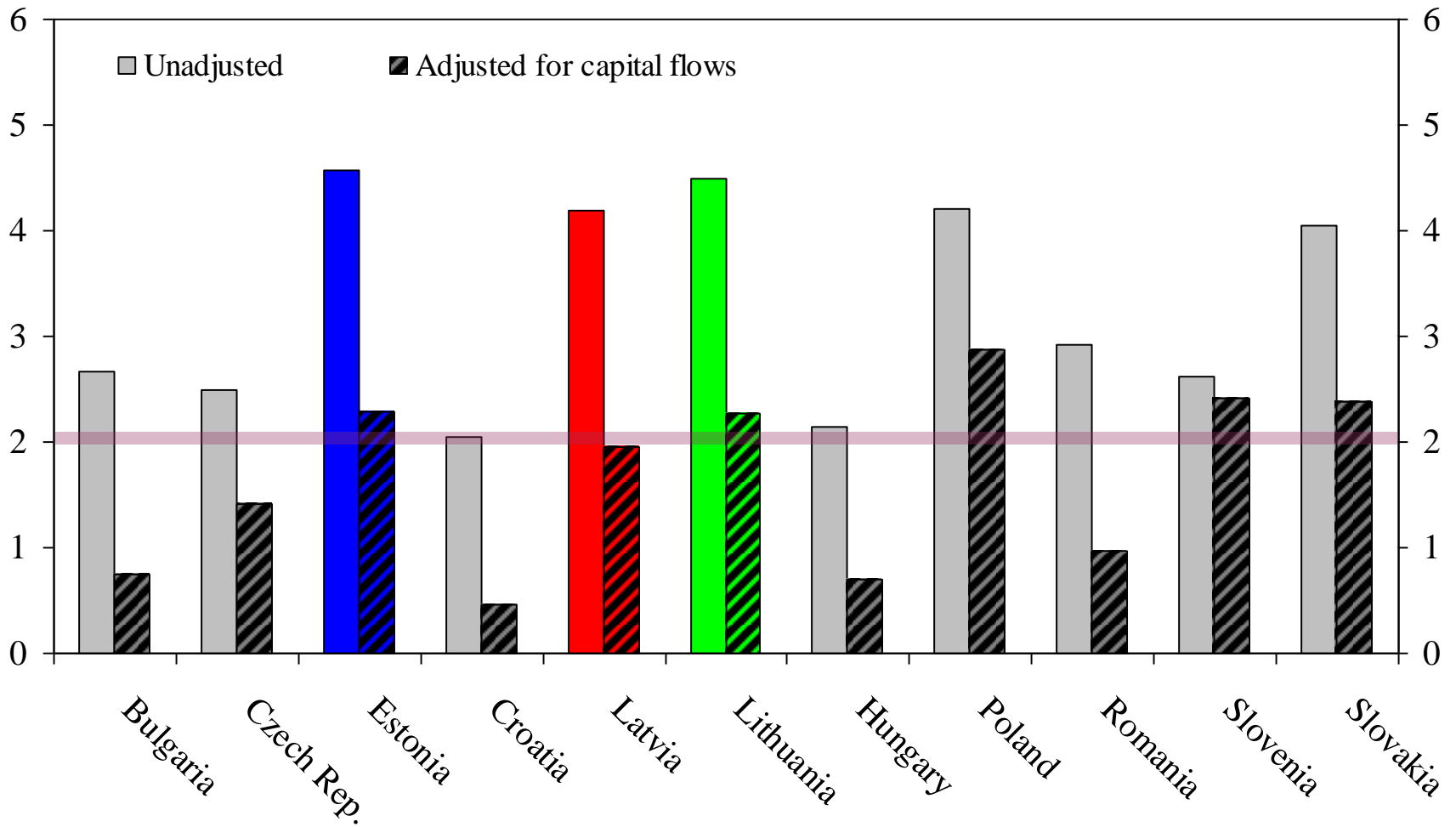
- Current account balance (percent of GDP)
- FE + time dummies + control variables

Table 1. Fixed effect estimations of economic growth in the CEE countries

	(1.1)	(1.2)	(1.3)	(1.4)	(1.5)	(1.6)
CA	-0.385*** (0.053)	-0.294*** (0.103)	-0.288*** (0.049)	-0.339* (0.184)	-0.349*** (0.061)	-0.319*** (0.044)
DUM2008	-3.512*** (0.410)	..	..	-2.652 (1.681)	-9.727*** (0.348)	-0.805** (0.357)
DUM2009	-10.601*** (0.369)	..	..	-10.110*** (0.472)	-16.920*** (0.928)	-8.407*** (0.355)
DUM2010	-1.969*** (0.369)	..	..	-1.477*** (0.507)	-2.965*** (0.789)	-1.802*** (0.372)
R²	0.621	0.699	0.352	0.684	0.829	0.527
Countries	11	11	11	11	3	8
Time	96-14	96-14	96-07	08-14	96-14	96-14
Obs.	209	209	132	77	57	152

- Robust to control variables and specification changes
- CA ↓ 1 %-point ⇒ short-term growth ↑ 0.35%-points

Figure 8: Average GDP growth, 1995-2014, unadjusted and adjusted for capital flows, 11 CEE countries, percent per year



4) Puzzling data

Growth accounting

Share of per capital output growth explained by:

- Growth of capital stock
- Total factor productivity (TFP) growth

Figure 10: Gross fixed capital formation, percent of GDP

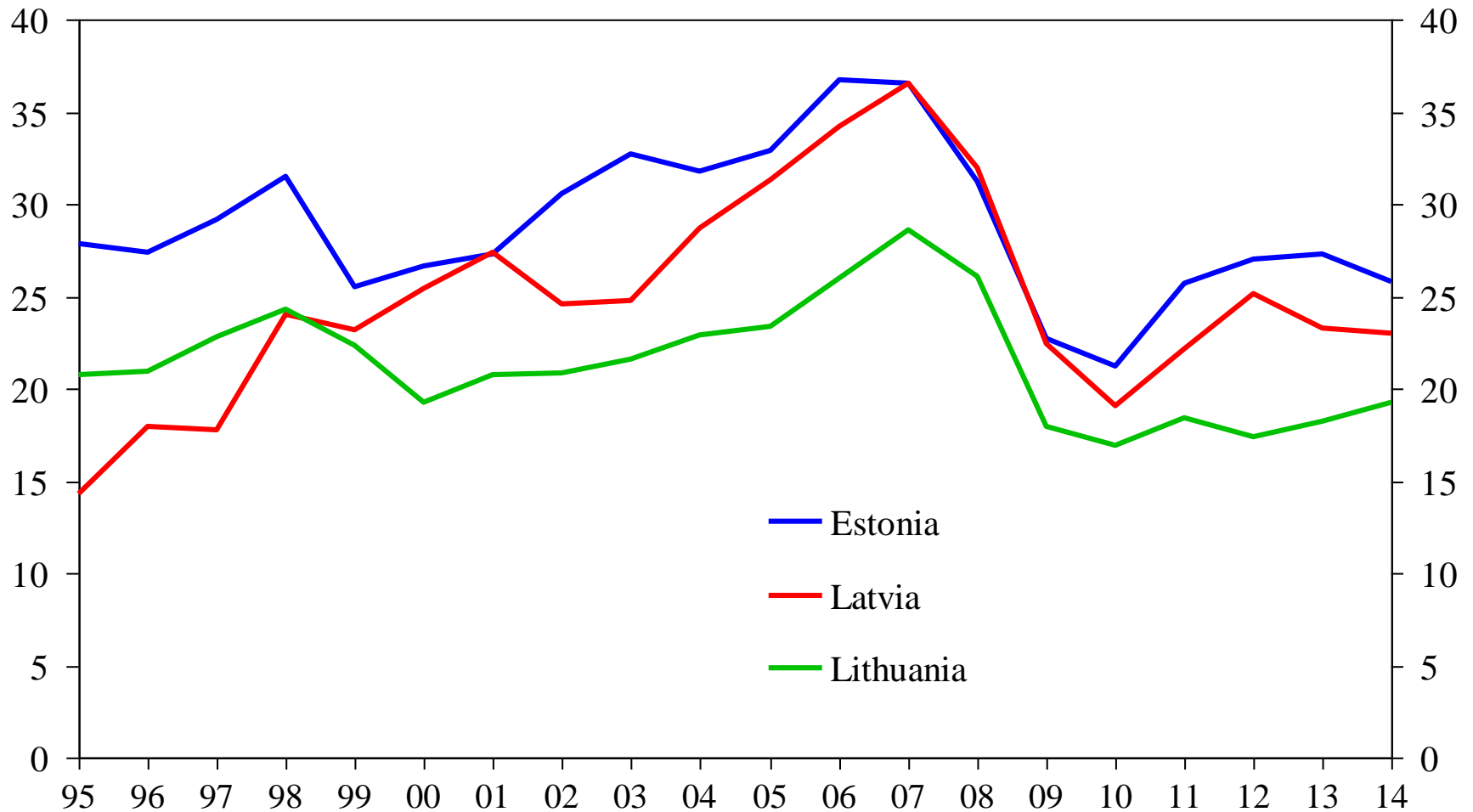
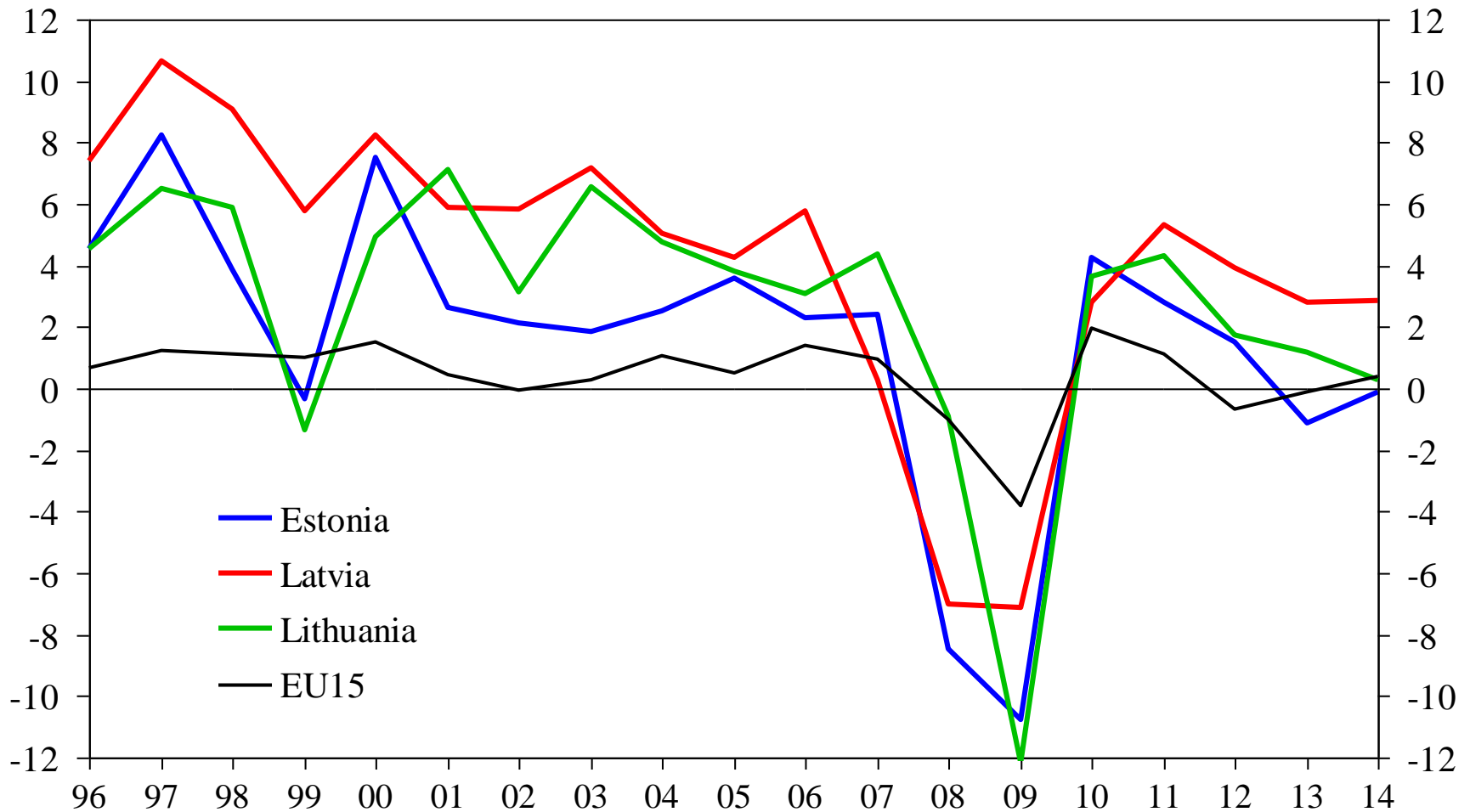


Figure 11: Growth in total factor productivity, percent per year



5) The middle income trap

Findings

- High average growth in the Baltic states 😊
- High volatility 😞
- Pre-crisis boom made possible by accumulation of net foreign liabilities 😐
- Growth slowdown after crisis 😞

If economic growth slowdown

- Why?
- Could it be long-lasting...
 - ... or will Baltic states return to 5-8% growth?

The middle income trap!

Theoretical rationalisation of the middle income trap
(Agenor *et al.* 2012)

- Simple production because no highly educated specialists
- Little education because few knowledge-based jobs



Trap!

Same reasoning

- Infrastructure, honest business practices, intellectual property rights, flexible labour markets

Empirical evidence (Eichengreen *et al.* 2013, Aiyar *et al.* 2013)

- Logit estimations on panel data for “all countries” from 1955
- Middle income gap more likely if:
 - Emerging from financial crisis (++)
 - Small share of population with tertiary education (+)
 - Large old-age dependency burden (0/+)
 - Low-tech export (++)
 - Low investment ratio (?)
 - Weak institutions (+)

My conclusion



Risk that current slowdown could evolve into longer-lasting middle income gap

Measures to lower risk of middle income gap

- ...
- Tertiary education
- Developing universities as research centres
- Lifelong learning
- Macroeconomic stability
- Public investment (roads, city infrastructure)
- Anti-corruption

Final comments

- Time to augment the “neoclassical growth model”?
- Time to invest into future?
- Time for more inclusive societies?
- “War of attrition”
 - Tripartite agreements in Ireland (1980s), Finland (early 1990s), South Korea (late 1990s)
- “Productivity commissions”
 - Suggestions for productivity enhancing policies

Last page

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