





What is EGEDA?

- Association representing Audiovisual Producers
- Authorised by the Spanish Ministry of Culture via
 Ministerial Order of 29th October 1990
- EGEDA is a non-profit association
- Mandated to manage the rights charged to the Association





Rights managed by the Association

- Fair Compensation for Private Copying
- Cable Network Retransmission
- Public Communication in Hotels and Similar Establishments
- Management of excerpts of audiovisual works and recordings
- Anti-piracy, persecution of fraud





Rights managed in Latin America

- EGEDA Ecuador
- EGEDA Peru
- EGEDA Colombia
- EGEDA Uruguay
- EGEDA Chile







Promotional activities undertaken by EGEDA

Participation in International Film Festivals

- Participation in and sponsorship of the Guadalajara (Mexico) Film Festival.
- Participation in and sponsorship of the Los Angeles Latino International Film Festival (LALIFF)
- Participation in and sponsorship of the Cinema Jove International Film Festival (Valencia)
 - Sponsor of the 11th International Short Film Market
- Participation in and sponsorship of the San Sebastian Film Festival
- Participation in and sponsorship of the Clermont Ferrand International Short Film Festival
- Chicago Latino Film Festival
- Awards for the Film Writers Circle





What is EGEDA Digital?

Egeda Digital is a online marketplace created by Egeda which puts New Technologies at the service of film viewers via:

Repository in which audiovisual works are stored in a digital format

Internet gateway giving users the possibility of viewing audiovisual content online

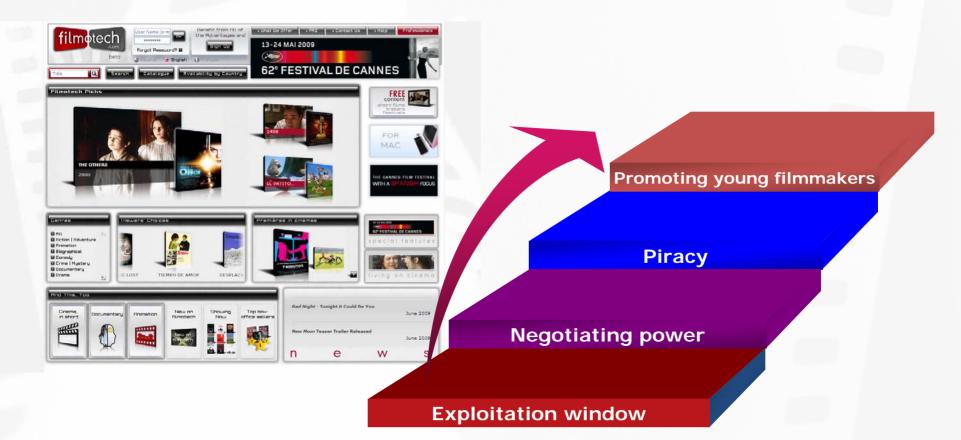








Why EGEDA Digital?







Why EGEDA Digital?

filmotech.com has been made by producers for producers and rights-holders, giving them the opportunity to directly manage their rights to digital distribution without interference.

filmotech.com now gives
rights-holders an Internet
website for secure
distribution of their works,
both in the Spanish
market and worldwide —
all genres of their feature
films, TV series,
telemovies,
documentaries and short
films.





What does EGEDA Digital offer?

Guarantee of security and digitalization

Digitalization without material costs

EGEDA DIGITAL D

Archive for the audiovisual work

- Digital Repository -

Promotional activities during festivals, with the media, etc.

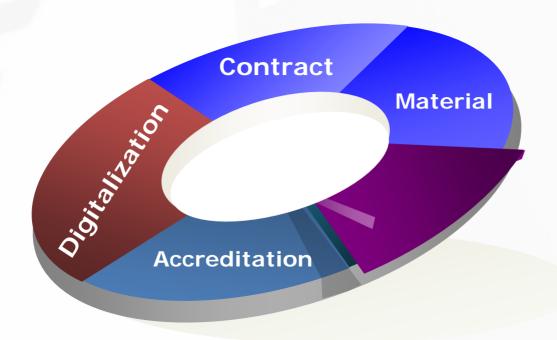
Selected and non-exclusive geographical distribution





Process

filmotech.com asks for accreditation of each work to establish its availability by country and the time period it will be made available.



filmotech.com provides each rights-holder with a contractual agreement for review and signing.





Digitalization process

Digitalization of the work in DV25 format



BTC - sp

BTC - dg



Insertion of EGEDA Digital header

filmotech.com

Insertion of watermark







Filmotech.com

Beta launch date: 27/03/2007

Objectives:

- to offer a legal alternative to piracy
- to promote the presence of cinema on the Internet as an exploitation window







Conclusions from the first version

- 1. Rejection of **DRM**
- Incompatibility with Mac and other browsers apart from Internet Explorer
- Viewing exclusively on the computer into which the download was done
- Complexity of downloading (licence-content)
- 2. The work can't be seen until the downloading has completed. **Lack** of immediacy.
- 3. Rejection by users of payment by credit card.





What does the new version offer?

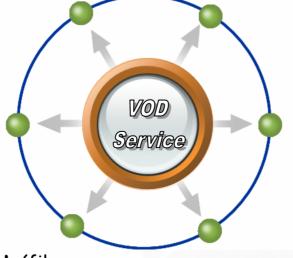
A reference gateway for the film world with which all types of audiovisual content can be viewed by streaming

Immediacy

(the streaming model)

Compatible with all browsers and operating systems

Legal and secure



New payment methods

New content (films showing now, trailers, box-office sales, etc.)

Simpler and easier-to-navigate presentation





Immediacy: A New Online Viewing Feature

Immediacy (by streaming)

Viewing option of 24-hour period (license) via any browser or device

Available in 700 or 400 kbs quality based on the user's broadband







New Payment Methods

Now, with no registration requirements and being more user-friendly, filmotech.com has new SMS and '905' payment methods







New Content

- 1. Premières in Cinemas
- 2. Films Showing Now
- 3. Box-Office Sales
- 4. Special Features
- 5. Living on Cinema









SPECIAL FEATURES



FESTIVAL



The festival of festivals, the crème de la crème of glamour, the most photographed seaside promenade in the world – in essence, Cannes 2009, opens its doors on May 13 to the most outstanding of the current cinema panorama, a headliner cast of top film stars who are participating in the biggest annual event for international cinema.

For eleven days and their respective nights, this small city on the French Riviera will be filled with actors (or actor wannabes), directors, producers, journalists, yachts, champagne, hot models, and, of course, films. A lot of films. More than a thousand projections that are participating in the Festival's various sections. At filmotech.com, we offer you some tips on what you'll be seeing during the festival.

THE SPECTACLE

Many well-known personalities will be strutting along the Côte d'Azure, where the 62nd edition of the famous French festival is being held. This year, the





living on cinema

actor actress of the week

TOM HANKS

articles by subject

TEEN REBEL STARS



He's not particularly handsome or photogenic. Some say that he's not even an especially good actor. However, Tom Hanks has become one of the highestearning stars on the planet and his films rake in hundreds of millions of euros around the world. Luck? Talent? Intelligence? What is Tom Hanks' secret? Between 1978 and 1985 a cinematographic sub-genre developed in Spain centred on the figure of the "Quinqui" [not to be confused with the English word "kinky"], usually delinquent bully-boy rebels from poor Spanish barrios. The films which portrayed their exploits became box-office hits in their day and made living legends out of their...



cinema places

MAP OF THE FILMS OF TOKYO



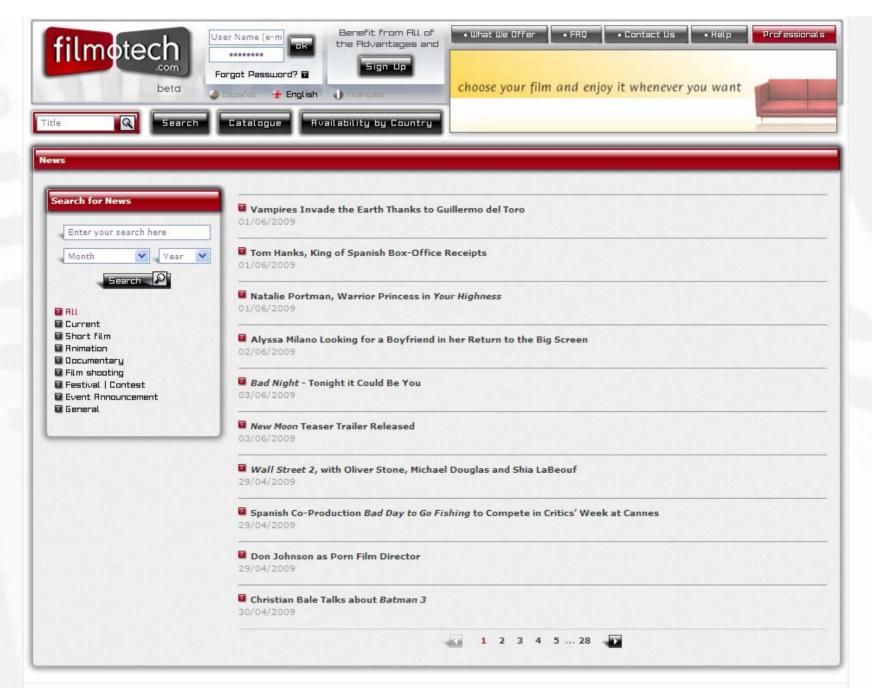
Tokyo is in fashion and Spain's most international filmmaker, Isabel Coixet, is where the action is. In the Official Section of the coming Cannes Festival she will present Map of the Sounds of Tokyo, a drama with intertwining stories, and in the background can be heard the soundtrack of one of the most densely populated and cinematographic cities on earth. To celebrate this première, we invite vou to follow our own film-oriented map of Tokyo.

Tokyo is in fashion; and not only in terms of aesthetics and art in the traditional sense but also with regard to film. If for many decades the films which reached us from this far-away land were Seven Samurai or Naruse's melodramas, like Mother, one day a certain Ridley Scott decided that the modern streets of this city would make the perfect setting for his postmodern, cyberpunk Blade Runner. Since then, and especially over the last few years, Tokyo has provided the best futurist, multicoloured scenery for filmmaking.

Tokyo, on the island of Honshu, is dissected by various rivers and located in the middle of the country on the shores of the eastern



Neon lights, fluorescent video screens, buildings on water, temples and cherry trees in blossom...Tokyo is all this and much more.





To see a film is as easy as...











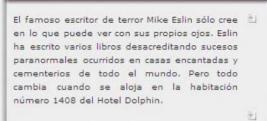




















filmotech.com,
no longer a site
only for viewing films,
is now a cinema gateway.



